RFP 2021-7 Questions and Responses

GENERAL QUESTIONS

• Can you confirm the due date of the proposal response? It is noted as October 8th in two places, but October 6th at the top of the proposal.
  o October 8th is the correct due date

• Do you have security requirements, addendums, exhibits or otherwise related to security that we can review?
  o Please provide information on security standards and what is done to protect your systems. Information such as: endpoint protection, 24/7 monitoring of systems, multi-factor authentication and training for staff, how data centers are protected, etc.

• Are certificates for all first class packages are needed – foreign and domestic?
  o Yes, typically are included with the final invoices.

ACQ/REINSTATE/APPEAL

• Acquisition:
  o Should we include cancellations in our quote? All packages are listed with No Cancellation, USPS requires Mailer’s Cancellation on blank carriers mailing Non-Profit
    ▪ Yes, please also include cancellations.

• Appeal:
  o Please confirm inkjet or real pen for Notecard packages carrier and notecards.
    ▪ It is both. Lo$ uses inkjet and Hi$/PC/CC uses real pen.

RENEWAL

• Foreign 1st class mail rate is listed on page 18 & 20 of the RFP as $1.15/pc. Current rate is $1.20/pc. Which rate would you like us to use in the RFP?
  o Please use the current rate.